

December 12, 2012

**ITEM NO. B4**

**AUTHORIZATION TO ENTER INTO A ONE (1) YEAR AGREEMENT WITH INFOR  
FOR MAINTENANCE AND SUPPORT SERVICES**

To the Honorable Board of Commissioners:

**RECOMMENDATION**

It is recommended that the Board of Commissioners ("Board") authorizes the Chief Executive Officer or his designee to enter into a contract exercising the option year with Infor, Inc., in an amount not-to-exceed \$255,794.67.

The Executive Vice President ("EVP") of Finance, the Office of the General Counsel and the Office of Procurement have completed all necessary due diligence to support the submission of this initiative and recommend the approval of this item accordingly.

**CORPORATE GOAL:** Streamlining Operations to make CHA more customer Focused and Efficient.

**FUNDING:** General Fund

**SOLICITATION SUMMARY**

**Vendor:** Infor, Inc.  
13560 Morris Road  
Suite 1400  
Alpharetta, GA 30004

**Contract Type:** Not-To-Exceed  
**Contract Amount:** \$255,794.67  
**Contract Term:** January 1, 2013 through December 31, 2013  
**Option Period:** None

**M/W/DBE Participation:**

**Direct:**  
MBE \_\_\_\_ % WBE \_\_\_\_ % DBE \_\_\_\_ %

**Indirect:**  
MBE \_\_\_\_ % WBE \_\_\_\_ % DBE \_\_\_\_ %  
Waiver YES (Yes/No)

**Section 3: N/A**

Hiring \_\_\_\_ (#) Subcontracting \_\_\_\_ (\$) Other Economic Opportunities \_\_\_\_ (\$)

## **GENERAL BACKGROUND**

The Board action recommended in this item complies in all material respects with all applicable Chicago Housing Authority (“CHA”) board policies and all applicable federal (HUD) procurement laws.

In 2004, the CHA issued RFS 04-01309-01 to replace its existing system applications for finance, human resources, payroll and purchasing to 53 pre-qualified vendors in the management consulting category and received 4 responses. Upon review and after an extensive and thorough competitive negotiation process, the CHA selected the joint proposal of Blackwell Consulting and Lawson Software for award under the procurement. As joint awardees, Blackwell and Lawson cooperatively supplied and implemented the Lawson Enterprise Resource Planning system under Contract No. 9777. As a component of the implementation, Lawson Software, Inc. (“Lawson”) provided its copyrighted ERP software platform, system and applications (collectively, the “Lawson System”) to the CHA under a perpetual license term. At the time of procurement and award, the CHA negotiated annual support and maintenance pricing for up to five (5) years from the acceptance of the Lawson System. The CHA previously exercised its rights to annual support and maintenance under Contract 9777 for each of the five (5) years since the completed implementation, and previously negotiated pricing and terms for extended maintenance and support with Lawson under for the two-year term from January 1, 2011 through December 31, 2012.

The CHA now seeks to secure maintenance and support services for an additional one (1) year period by entering into a renewable support and maintenance services contract with Infor, Inc. (formerly Lawson Software, Inc.) to continue to support the Lawson System implemented and in use at the CHA. It was originally envisioned that the selected ERP system contemplated under RFS 04-01309-01 would suit the agency’s needs for a period between seven to ten years (presuming no significant changes in market conditions), and the Lawson System has performed to those expectations since implementation. The Lawson System continues to serve valuable operations and functions for the CHA, and its continued maintenance and support was approved for sole source procurement for the requested one (1) year contract term.

The EVP of Finance concurs with the recommendation to enter into a contract with Infor, Inc. for a one (1) year term to support and maintain the Lawson System, which serves as the Chicago Housing Authority’s Enterprise Resource Planning (“ERP”) system, for compensation not to exceed, \$255,794.67 for the one (1) year term.

The CEO/Presidents recommends the approval to enter into a contract with Infor, Inc. for a one (1) year term to support and maintain the Lawson ERP System for compensation not to exceed \$255,794.67 for the one (1) year term.

**RESOLUTION NO. 2012-CHA-107**

**WHEREAS,** the Board of Commissioners has reviewed the Board Letter dated December 12, 2012 entitled, "AUTHORIZATION TO ENTER INTO A ONE (1) YEAR AGREEMENT WITH INFOR FOR MAINTENANCE AND SUPPORT SERVICES".

**THEREFORE, BE IT RESOLVED BY THE CHICAGO HOUSING AUTHORITY**

**THAT,** the Board of Commissioners authorizes the Chief Executive Officer or his designee to enter into a contract with Infor, Inc. (formerly Lawson Software, Inc.) for a one (1) year term to support and maintain the Lawson System, which serves as the Chicago Housing Authority's Enterprise Resource Planning system, for compensation not to exceed \$255,794.67 for the one (1) year term.

